# Jaya Lakshmi SAP S/4 HANA Certified Sr Consultant UK resident willing to work anywhere in UK and Europe (willing to work from office)

A result oriented professional with 14 years of experience which involves 8 years’ experience in SAP

Expertise in SAP SD, SAP LE, SAP MM, having knowledge on Material Management and basic Abap Debugging skills.

Expertise experience in understanding of different business process, carried out in different industries, I have worked on different industries like Automobiles, large Machinery manufacturers, Real estate, manufacturing of furniture, Pharmaceuticals, Chemical, alloys, FMCG, Plastic industry etc.

Some of the clients I worked:

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# SYNOPSIS

* Working at Tom Gandhi Consulting as SAP SD & MM with S4 Hana Consultant
* Configured OTC cycles, order to cash Direct sales, distribution channel sales, export sales, STO process, Intercompany sales
* Upgrade/Migration/ System Conversion project S4 Hana 1909.Responsible for Data migration from ECC to S4 Hana. Includes Business Partner configuration, FSCM Credit management Configuration, CVI mapping, developing Z objects, data validation and validation of all logistic process and testing of Fiori Applications.
* Converting customers and vendors to Business partners, Mapping customer and vendor to S/4 Hana system.
* End to end experience on five System Conversion/Migration projects from ECC to S4 Hana 1709,1809 1909 and 2020.Projects includes domestic and international projects
* Experience on Fiori apps, sales Fiori apps, creation of sales scenarios testing, validating the data.
* End to end implementation of on premise of S4 Hana. Configuration of Business Partner roles, Role grouping, mapping of Account groups and grouping. Working with ABAP team for the Z objects development. Data validation and testing of sales cycles.
* End to End implementation of projects providing business solutions, configuration of sales process, implementing local taxes, Training, testing. and go live
* Experience on AMS support, Handling Support tickets as per SLA which includes production issues, different Business solutions, integration issue.
* Working experience on GST implementation projects which includes, GST configuration, Testing, Training on New Tax system, TCS

# Skills

* Business Partner: Business Partner end to end configuration, BP Role creations, BP Role Groupings, Field Attributes as per BP role. Customer Master/Vendor Master Integration, Business Partner to customer/vendor direction, mapping of customer/vendor account groups to Business Partner groupings. Mapping of Contact person to Relationship in S/4 Hana System. Experience on converting
* SAP User Maintenance i.e. – User creation, role assignment, user delimitation.
* Forward tickets to L3 team in case of sensitive roles and authorization.
* Customizing software Transport
* Import the Transport request to Development, Quality and production systems
* Product hierarchy transportation
* Maintain CHARM transport (daily checks)
* Major business activities: Order, Delivery, Invoice, Pricing, Availability check (ATP), Credit Management, Bill of Materials.
* Pricing: Configuration of Condition Tables, Access Sequences, Condition Types, and Determining and Maintaining Pricing Procedure, Creation of Condition Records, Special Pricing Functions such as Exclusion Group.
* Various Basic Functions: Material Determination, Material Listing/Exclusion, Bill Of Material, Revenue Account Determination, Output Determination, Text Determination and Incompleteness Procedure and writing Query as
* Billing: Configured Billing Documents and Revenue account determination.
* Credit and Risk Management: knowledge of configuration of Credit Control Area, Credit Groups. Direct experience of customizing Statistics & Dynamic credit check process.
* Copy Control: Sales Document- Sales Document, Sales Document –Delivery, Delivery-Invoice
* Business Process: STO, Third Party, IPO, MTO Consignment Process
* Master data Uploads: LSMW, BADI, BAPI and LTMC
* Worked on integration issue with FI, MM, PP and HCM
* Activate Methodology: Knowledge on Activate methodology and ASAP methodology
* Technical knowledge: Debugging, User-exits, ALE/IDOC.
* Working experience on EDI, ALE IDOC, external servers like, Ecommerce, salesforce, MDM, etc.
* Experience on SAP Public cloud, knowledge on oracle ERP and knowledge on sales force
* Material Management: Worked on Vendor Master, Material master, Stock transfer orders, purchase orders.
* Extensive knowledge on cross functional modules of SD, PP, FI & WM in industrial scenarios
* SAP LE
* Route determination based on connection points & routes and stages, configuring routes & stages and connection points
* Customizing shipment types, item categories, and individual shipment.
* Knowledge on activity profile to determine shipment in sales order
* Customizing split profile based on the deliveries
* Defining different modes of transport, processing modes of shipment process
* Customizing shipment cost documents
* Configuring pricing, multidimensional pricing for the shipments
* Transferring shipment cost condition types billing document

# Projects Summary:

8 years as SAP Consultant.

3 End to End implementation

4 S4 Hana Migration / Conversion Projects (Release 1709, 1809,1909 &2020)

4 Support Projects,

1 eInvoice and Eway bill

1 upgradation project 1610 to 2020

2 Roll out projects

7 years Domain experience (sales, marketing and US IT Recruitment)

# SAP experience summary:

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| Organization | Designation | Duration |
| Tom Gandhi Consulting - UK | SAP S4 Hana Consultant | Jan 2022 to till date |
| The Hackett Group Germany | SAP Consultant | Jan 2021 to Dec 2022 |
| Itelligence UK | SAP Consultant | Nov 2017- Jan 2021 |
| Vcentric Technologies Acquired by | SAP Associate Consultant | April 2016 – Company Acquired by Itelligence India in Nov 2017 |
| Anantha Cybertech | SAP Trainee Consultant | September 2014 – March 2017 |

# Qualification:

B.Tech in Computer Science Engineering from Jawaharlal Nehru Technological University, Hyderabad.

# SAP Projects:

# Project 13 : Trident Group, Punjab, Ludhiana

Trident Global: Trident Group is a leading diversified group of businesses headquartered in Ludhiana, Punjab. Trident Limited is the flagship company of Trident Group, a USD 1 billion Indian business conglomerate and a global player. Incorporated in the year 1990

Client : Trident Group

Module : Sales and Distribution and Material Master (SD &MM) and LE

Scope : ECC to S/4 Hana Migration (Conversion) Project S/4 Version 2020.

Role : Sr Consultant.

* Pre and Post Migrations Activities for sandbox, Quality and Production.
* Customer and vendor integration, Mapping of Vendor account groups and customer account groups to Business partner account groups
* Performed Pre-Migration activates includes understanding the Trident system, Master data validation for Customers/ Vendors, Proposing Number ranges, Business Process, FSCM Credit Management, Settlement Management.
* Performing SI checks to check the compatibility of the existing system, resolving the errors by implementing Proposed SAP Notes.
* Business Partner configuration, BP Roles, BP Role Groupings, Contact persons configuration, mapping of account groups to Business Partner groupings
* Performing CVI integration includes converting/Migrating the existing customer and vendors to Business Partners.
* Resolving the errors while occurred during running MDS\_LOAD\_COCKPIT, Master data errors.
* Business partner configuration, Number range assignment for Business partner mapped to customer and vendors.
* Performed Post Migration activities like executing the Post migration reports, Field grouping, CVI integration Business Partner to customer
* FSCM Credit Management configuration, Configuration of Check rules, assignment of check Rules to Business Partners, assigning UKM000 role to Business Partner groupings.
* Testing of the Mock1 system, resolving the issues raised by the client
* Scheduling background jobs
* Validating the Z reports, and changing the existing report tables as per S/4 Hana
* Worked on integration issue with FI, MM, PP and HCM
* Forward tickets to L3 team in case of sensitive roles and authorization.
* Customizing software Transport
* Import the Transport request to Development, Quality and production systems
* Product hierarchy transportation
* Maintain CHARM transport (daily checks)
* Worked on integration between salesforces and SAP, creating a customer in SAP where data is available in salesforce.

Challenges:

ECC system we can use same number rages for customers d vendors account groups but in S4 Hana customer and vendors will come under Business partner grouping so we cannot use the same number ranges in S4 Hana. We have analyzed the business impact and proposed new number ranges where the customer and vendor are having same number ranges.

Client has developed custom fields in the Vendor master and customer master.

We have identified the Z fields in the both masters and Z reports using these custom fields.

We have developed same custom fields in S/4 Hana and tested Z reports.

Client is using external system (ecommerce) passing inputs for creation of customers in SAP

We have developed new program in S4 Hana system to take the inputs from the ecommerce site, validating all the mandatory fields, validating the customer/vendor roles and creating business partner and customer and vendor in the S4 system.

Client is using foreign trade in ECC, but in S4 Hana foreign trade exports/imports are moved to GTS (Global trade service). As client is not willing to go for GTS, we have developed some fields in delivery tab without impacting the business.

In ECC come customers are sharing same Credit groups (Ex: Reliance industries will have multiple child companies which will share same credit group), but in S/4 Hana, the concept is different in S/4 Hana. Here we need to Map them as Parent and child, validate the data, through testing done for checking business impacts.

In ECC we have Next Review Date for credit management but in S/4 Hana we do not have Next review date, client is having business impact, developed one enhancement for Next Review Date field in UKM00 role, after development we have validated the existing data, through testing and training to end users.

Client has enhancement for quotation validity period (say 2 weeks), developed same enhancement in S/4 Hana, validated the existing data and tested, delivered successfully.

Worked on pricing routines, along with technical team incorporated the pricing formula’s as per the business requirement.

# Project 12 : ETO GRUPPE, GERMANY

ETO Gruppe At ETO, we want to ensure the sustainability of our planet. With innovation, strength, and passion, we develop and manufacture drive components, sensors, electronics, and software. These products regulate and control highly dynamic processes in the areas of mobility, vehicle technology, industrial plants, medical technology, and food production. Our 2,500 employees worldwide work for the success of our customers

Client : ETO GRUPPE

Module : SD, LE

Scope : S4 Hana Implementation and India Localization Taxes

` Role : Sr Consultant

* Configured different pricing procedures depend on client requirement.
* Configured Business partner for Customer and vendor Integration.
* Configured Subcontracting process
* Configured client various business process like Third party, Stock transport & Consignment process.
* Configured OTC cycles, order to cash Direct sales, distribution channel sales, export sales, STO process, Intercompany sales
* Extensive Experience in performing Gap analysis, preparing functional specifications.
* Worked closely with technical and functional consultants of other modules to resolve cross functional issues.
* Maintained Free goods determination, revenue account determination.
* Configured Inter-company billing.
* Migrated data from the legacy system using LSMW and BAPI for BP upload.
* Configured Indian localization taxes GST, TCS.
* Configured various tax classifications like JOCG, JOSG and JOIG
* Given training to end Users, (German team and India users), prepared User Manuals.
* API Integration for IRIS and GSTN portals for einvoice and eway bill
* Understood various Business process and mapped accordingly in SAP
* Developed new Z objects for the Data coming from external source like data from Salesforce, converting Sales force data to Business Partners
* Preparing user manuals for the Business Partners, and giving training to end users
* Working experience on Master data Management MDM
* Client used on SAP Public cloud for this project.

# Project 11 : Sauder Woodworks, Ohio, USA

Sauder Woodworking Co. is North America’s leading producer of ready-to-assemble (RTA) furniture and one of the top five residential furniture manufacturers in the United States. An authentic American original, 80 percent of Sauder® furniture is manufactured in Archbold, Ohio right where we were founded in 1934. Although the town is small (pop. 4,300), our facility is expansive. With some of the most technologically advanced equipment in the world, the facility features nearly 4 million square feet of space, employs about 2,000 workers, and houses a wide variety of local and imported materials. Sauder also sources furniture from a network of quality global partners.

Client : Sauder Woodworks

Module : SD LE Greenfield implementation.

Scope : S/4 Hana Green Field implementation 1909----offshore

S4 Hana Implementation Responsibilities:

* As a Module Consultant involved in Implementation of Sales & Distribution.
* Customized the enterprise structure including defining the Sales Organization,
* Division, Distribution Channel, and assigned.
* Involved in Configuration of Inquiry, Quotation, Sales Order, Billing, and Delivery documents.
* Configuration of Pricing Procedure, Condition Table & Types, Access Sequence Assignments.
* Configured Availability check, Transfer of requirement.
* Configured Credit Management.
* Configured Third party sales, STO.
* Defined and Assigned Item Category and Schedule Line Category.
* Configured Account Determination and Output Determination Procedure.
* Configured Transportation (LE); Route Determination, Shipment Document Type, Activity Profile, Shipment Cost type, Shipment cost Pricing Procedure, Planning Profile.
* Trained Core users on different Business Scenarios and involved in preparation of user Procedure Manual.
* Provided Post Go-Live support and end user training.
* Participated in providing Post Implementation Support.

# Project 10 : Rose Plastics UK

Rose plastic is regarded as the world’s No. 1 supplier of high-quality hard plastic packaging for the tooling industry. But many other industries also appreciate the uncompromising quality, precision and reliability of the third-generation owner-managed company. Our product range comprises more than 4,000 packaging’s for a wide variety of applications

Client : Rose Plastics------ India Roll out Project

Module : Sales and Distribution.

Scope : India Rollout (company code, plant and India Taxation)

Roles and Responsibilities:

Configured Enterprise Structure, Pricing Procedure, Condition Type and Access Sequence.

Understood the client’s requirement for the business process, provided standard SAP solutions and prepared functional specifications for developments

* Configured OTC cycles, order to cash Direct sales, distribution channel sales, export sales, STO process, Intercompany sales
* Extensive Experience in performing Gap analysis, preparing functional specifications.
* Worked closely with technical and functional consultants of other modules to resolve cross functional issues.
* Configured Indian localization taxes GST, TCS.
* Configured various tax classifications like JOCG, JOSG and JOIG
* Unit testing, integration testing and taking the sign off from client after UAT (user acceptance test)
* Successful go live and support

# Project 9 : Villara Building Systems, California USA

Over seven decades later, Villara Corporation sets the standard for excellence in the HVAC trade. Villara Corporation offers a wide range of building services, from heating and cooling to home theaters and solar installations, for residential and commercial properties in Northern and Central California.

Client : Villara Building Systems—S4 Hana Migrations

Module : Sales and Distribution.

Scope : S4 Hana Migration /conversion 1909--Offshore

* Pre and Post Migrations Activities for sandbox, Quality and PRD
* Understood the Business process of client
* Complete Mapping and conversion of CVI from legacy master data like customers, vendors and contact persons.
* Mapping of Account groups as per ECC into S/4 Hana System
* Clear understanding of Business partners and its relationships.
* Responsible for resolving pre-migration errors to achieve accurate number of BP’s.
* Customer vendor integration prerequisite configuration.
* Mass conversion of customer/vendor to BP
* Mock 2 testing for simple logistics
* Prepared user manuals for BP, Customer creation and Vendor Creation
* Configured BP, Number ranges as per ECC into S4 Hana.
* Role stream line for users, preparation of user Manuals, and training for end users.
* Coordinating with end users to understand the S4 Hana system
* Coordinating with Abap team for the required output Forms for Quotation and Order
* Developed new Z objects for the creation of ship to customer (Business Partner) from the external

data source

**Challenges:**

ECC system we can use same number rages for customers vendors account groups but in S4 Hana customer and vendors will come under Business partner grouping so we cannot use the same number ranges in S4 Hana. We have analyzed the business impact and proposed new number ranges where the customer and vendor are having same number ranges.

Client has developed custom fields in the Vendor master and customer master.

We have identified the Z fields in the both masters and Z reports using these custom fields.

We have developed same custom fields in S/4 Hana and tested Z reports.

Client is using external system (ecommerce) passing inputs for creation of customers in SAP

We have developed new program in S4 Hana system to take the inputs from the ecommerce site, validating all the mandatory fields, validating the customer/vendor roles and creating business partner and customer and vendor in the S4 system.

Worked on pricing routines, along with technical team incorporated the pricing formula’s as per the business requirement.

# Project 8 : Nava Bharat Ventures

Ventures. Established in 1972 as an Indian ferro alloys manufacturer, Nava Bharat is now a multinational company, operating in India, South East Asia and Africa. We are a diversified group, with businesses in metals manufacturing, power, mining, agribusiness and healthcare.

Client : Nava Bharat Ventures

Module : Sales and Distribution.

Scope : S4 Hana Upgrade from 1610 to 2020

* Responsible for functional upgradation of SD & MM
* Validation of the data of Business Partners, customers, vendors.
* Validation of all standard fields, Z fields developed for business partners.
* Testing of FSCM credit management related to sales and distribution like checking credit limits, validity dates, credit data.
* Testing all sales scenarios of sales and distribution, Purchasing
* Provided go live support after upgradation

# Project 7 : Avon Cycles, Ludhiana, Punjab

Avon Cycles The beginnings were small offering classic example of the enterprising Punjabi spirit. In the early days of the country’s independence post partition in 1947, the legendary Pahwa Brothers dreamt of providing the common man an affordable means of mobility. ey started with a bicycle saddles and brakes manufacturing unit in 1948 and set off on a long and arduous journey. Soon, it was time for an ambitious take-off. To realize their cherished dream, the business was incorporated in 1951.

Client : Avon Cycles

Module : Sales and Distribution, Green field implementation

Scope : S/4 Hana Implementation 1709---onsite

S4 Hana Migrations Implementation Responsibilities:

* As a Module Consultant involved in Implementation of Sales & Distribution.
* Conducting workshops to gathering the business requirements, preparing BPML list
* Meeting with business process owners and departmental heads to identify the business requirement.
* Preparing business process documents for the sales and distribution activities.
* Configured enterprise structure, sales organization, distribution channels, divisions, set up sales areas, sales office.
* Configured Business Partner for Customer and Vendor, Created BP Roles, Role Groupings
* Customer account groups mapped to Business Partner Groups.
* Responsible for the total master data of Customer and Vendor
* Worked in customer master conversion. Analyzed legacy customer records to map properly to the SAP systems and successfully migrated the customer master records using LSMW.
* Customized the enterprise structure including defining the Sales Organization,

Division, Distribution Channel, and assigned.

* Worked on Z objects with the ABAP team for functional specifications
* Training given to users on Business Partner and Business Process
* Configured Order types, delivery types, billing types.
* Configured OTC cycles, credit memo, debit memo.
* Maintained copy controls, output type determinations.

# Project 6 : Exact Sciences , Wisconsin, USA

Exact Science Corporation: Exact Sciences Corp. is a molecular diagnostics company with an initial focus on the early detection and prevention of colorectal cancer. Exact Sciences Corp. launched Cologuard in 2014, the first stool DNA test for colorectal cancer.

Client : Exact Sciences

Module : SD, MM & LE

Scope : S/4 Hana Conversion /Migration 1709

S4 Hana Migrations Implementation Responsibilities:

Achieved certificate from HIPAA (Health Insurance Portability and Accountability Act of 1996) Security Training - Business Associate H108 BA.

* Competed HIPAA certification for accessing the system
* Pre and Post Migrations Activities for sandbox, Quality and PRD
* Understood the Business process of client
* Complete Mapping and conversion of CVI from legacy master data like customers, vendors and contact persons.
* Mapping of Account groups as per ECC into S/4 Hana System
* Clear understanding of Business partners and its relationships.
* Responsible for resolving pre-migration errors to achieve accurate number of BP’s.
* Customer vendor integration prerequisite configuration.
* Mass conversion of customer/vendor to BP
* Mock 2 testing for simple logistics
* Prepared user manuals for BP, Customer creation and Vendor Creation
* Configured BP, Number ranges as per ECC into S4 Hana.
* Role stream line for users, preparation of user Manuals, and training for end users.
* Coordinating with end users to understand the S4 Hana system
* Coordinating with Abap team for the required output Forms for Quotation and Order

# Project 5 : Cosmo films Aurangabad, Maharashtra

Client Profile:

With manufacturing units in India, Korea, & USA, Cosmo has a BOPP manufacturing capacity of 136,000 TPA and a sales turnover of USD 249 Million (INR 16.2 billion) in FY 2015-16. Cosmo is the largest BOPP films exporter from India and the world's largest manufacturer of thermal lamination films.

Client : Cosmo Films Pvt Ltd, Aurangabad

Module : Sales and Distribution

Scope : einvoice & eway bill Implementation and Support--onsite

Responsibilities:

* ASP (Application service provider) configuration, Note implementation as per SAP guidelines
* Created edocument for all modules SD, MM and Accounting document
* Rectified errors for all functional modules as per Govt Guidelines and SAP
* Given Demo about ASP Product and its usage
* Given training to end users as well as core users about how to upload the edocument to DCS
* Configured DCS (Digital Compliance services) as per the client business provider
* Uploaded all edocuments to DCS
* Resolved errors in DCS
* Raised Tickets to SAP for unsolved issues to SAP
* Uploaded all GSTR1 & GSTR2 edcuments to GST Portal
* Performed manual uploads for the documents not uploaded through edoc\_cockpit
* Prepared user’s manuals for GSTR1 & GSTR2
* Coordinated with Fiori team for updating the latest versions of SAP.
* Configured all Tiles related to GSTR1 and GSTR2 in Fiori Application

# Project 4 : Meghalaya Cements, Guwahati

Client Profile:

Meghalaya Cements Limited is a large integrated cement plant located in Meghalaya on NH 44, at Village Thangskai, District East Jaintia Hills with clink erization capacity of 2600 tons per day and 3600 tons of cement per day along with its grinding unit located at Amingaon, Guwahati, Assam.

Client : Meghalaya Cements, Guwahati

Module : Sales and Distribution

Scope : GST Implementation and Go live support---onsite

GST Implementation and Post Go live support:

* End to End GST implementation, GST configuration, testing and post go live support.
* GST configuration which includes defining condition types, access sequences, assigning the condition types in the pricing procedure, Tax categories by country, Tax classification
* Knowledge on GST Taxes CGST. SGST & IGST.
* Defined condition types JOCG, JOSG, JOIG and JOUG
* Given training to the core users about the GST taxes.
* Resolved the issues raised by the client while testing.
* Coordinated with ABAP team for out form changes
* Changed the RICEF objects as per new GST Tax system with ABAP Team
* Given Demo to the client to understand the GST tax system
* Performed ODN (official document numbering) configuration for the clients

# Project 3 : Neuland laboratories, Hyderabad India

Neuland Laboratories is a leading manufacturer of active pharmaceutical ingredients (APIs) and an end-to-end chemistry-related solutions provider for the pharmaceutical industry.

Neuland Laboratories Limited was established in 1984 and today is a publicly listed company headquartered in Hyderabad, India

Client : Neuland laboratories, Hyderabad India

Module : Sales and Distribution

Scope : Support (Lead Consultant)

* Support services include solving transactional issues, issues related to configuration, changes in master data and configuration changes.
* Understand the business process of client, provide the solution within stipulated time period and make sure that, SLA violation cannot be happened.
* Documented new business process procedure in detail step by step with SAP screen shots for user community.
* Interacting with team members to analyze the solution as well as help cross module consultants to make them understand SD related issues.
* Worked on change requests as per the business requirement.

# Project 2 : TTK Prestige, Bangalore

Client Profile:

The TTK Group was founded in 1928 as an indenting agency. Mr. T.T. Krishnamacharya pioneered organized distribution in India. The young dynamic businessman set up distribution for a wide range of products ranging from Foods, Personal care products, writing instruments, to Ethical products. Distribution for various brands like Cadbury’s, MaxFactor, Kiwi, Kraft, Sunlight, Lifebuoy, Lux, Ponds, Brylcreem, Kellogg's, Ovaltine, Horlicks, Mclean, Shaffer’s, Waterman’s & much more was established

Client : TTK Prestige

Module : Sales and Distribution

Scope : GST Implementation and Support

Implementation and Support:

* End to End GST implementation, GST configuration, testing and post go live support.
* GST configuration which includes defining condition types, access sequences, assigning the condition types in the pricing procedure, Tax categories by country, Tax classification
* Knowledge on GST Taxes CGST. SGST & IGST.
* Defined condition types JOCG, JOSG, JOIG and JOUG
* Given training to the core users about the GST taxes.
* Resolved the issues raised by the client while testing.
* Coordinated with ABAP team for out form changes
* Changed the RICEF objects as per new GST Tax system with ABAP Team
* Given Demo to the client to understand the GST tax system
* Performed ODN (official document numbering) configuration for the clients

# #Project 1 : ARRI -Munich Germany

The Arri Group is a German manufacturer of motion picture film equipment. Based in Munich, the company was founded in 1917.It produces professional motion picture cameras, lenses, lighting and postproduction equipment. Hermann Simon mentioned this company in his book Hidden Champions of the 21st Century as an example of a "hidden champion" .The Arri Alexa camera system was used to film Academy Award winners for Best Cinematography including Hugo, Life of Pi, Gravity, Birdman,[ The Revenant

Client : ARRI

Module : Sales and Distribution

Scope : Support Project

Support Responsibilities:

* Understood, analyzed the tickets posted by the clients and addressed the issues as per the client requirement.
* Interacting with end users for more information through phones/mails for resolving of tickets based on severity levels.
* Interacting with Abap Team for providing logic for the output forms
* Understand the business process of client, provide the solution within stipulated time period and make sure that, SLA violation cannot be happened.
* Documented new business process procedure in detail step by step with SAP screen shots for user community.
* Interacting with team members to analyze the solution as well as help cross module consultants to make them understand SD related issues.

# Non SAP (Domain Experience)

Organization : Anantha Cybertech Pvt Ltd

Designation : US IT Recruiter, Team lead

Responsibilities:

* Working experience on W2, H1B 1099, OPT EAD, TN Visas, Green Cards, US Citizens., other visas
* Closed many POS on Contract Long term Contract, Contract to Hire, Full Time and Permanent Positions
* Giving Training to New Recruiter’s on Voice mails, and Live calls
* Explaining the life cycle of the Recruitment, Various skill set.
* Explaining about different work authorization like W2, 1099TN visas, etc.
* Worked on various Software Requirements and Engineering Requirements.
* Understanding the client requirement and sourcing the candidates in various job portals
* Understanding the skill set of both client and consultant
* Giving training to the new Recruiters
* Monitoring the team about the calls and quality of the resumes
* Calling to new vendors for further association
* Evaluate candidates’ strengths compared with clients’ requirements.
* Coordination with the candidates till on-boarding / joining at the client site.
* Manage and execute end to end recruitment process from resourcing, searching, screening, hunting negotiating and recruiting candidates for varied IT skills.
* Check references and conduct any other pre-employment checks.
* Familiarity with Software Development Life Cycle and latest technology trends on the usage of different application packages, databases.

Organization : Esteem Fin Corp

Designation : Marketing (Team lead)

Team Lead:

Worked as a Team Lead in Esteem Fin Mart Services (DSA of HDFC BANK).

Responsibilities:

* Setting the monthly targets for the team.
* Monitoring the team and giving guidelines to achieve their target.
* Giving training about the new products
* Balancing the team size to achieve monthly targets.
* Exploring the new promotional activities for achieving the targets
* Giving training to new junior executives about the product
* Training the new executives for mock calls
* Working as a team and achieving the monthly targets.

# Personal Profile:

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| Particular | Detail |
| Email ID | Jlakshmi.mail@gmail.com |
| Current location | Hyderabad |
| Contact Number – Mobile | +91 7981804337 |
| Residency | India |
| Languages | English |

# SAP Certifications Details

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| --- | --- | --- |
| SAP Certified Application Associate | SAP S/4HANA Sales 1809  Upskilling | 31st January 2020 |
| SAP Certified Application Associate | Sales and Distribution ERP6, EHP 6 | 22nd December 2016 |

**Open SAP Badges:**

As always interested in learning new technologies in SAP, My open SAP Badges

   